## SHARP

# Consolidated Financial Results for the First Quarter, Fiscal 2022 

## I. Consolidated Financial Results for the First Quarter, Fiscal 2022

## II. Supplementary Data

## SHARP CORPORATION

August 5, 2022

## Outline

- Fiscal 2022 Q1 results were largely in line with our full-year forecast.
- Q1 net sales, operating profit, and ordinary profit were lower year on year, mainly due to a difficult business environment, including the rapid depreciation of the yen, the lockdowns in China, and the situation in Ukraine.
- Bottom-line profit exceeded the same period in the previous fiscal year, mainly due to foreign exchange gains and gain on step acquisitions.


## I. Consolidated Financial Results for the First Quarter, Fiscal 2022

Consolidated Financial Results for the First Quarter, Fiscal 2022


## Operating Profit Analysis :

Y on Y Change Factors for the First Quarter, Fiscal 2022


Sales and Operating Profit Analysis: Y on Y Change by Segment for the First Quarter, Fiscal 2022


## (First Quarter) Sales by Segment

|  |  |  |  |  | (Billions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2021 |  |  |  | FY2022 |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Y on Y |
| Smart Life | 111.0 | 112.9 | 107.3 | 114.9 | 110.9 | -0.1\% |
| 8K Ecosystem | 137.5 | 138.5 | 148.9 | 142.6 | 139.8 | +1.7\% |
| ICT | 80.2 | 81.8 | 82.2 | 79.6 | 70.0 | -12.7\% |
| Brand Businesses | 328.7 | 333.3 | 338.5 | 337.2 | 320.8 | -2.4\% |
| Display Device | 213.3 | 223.4 | 221.8 | 201.0 | 189.4 | -11.2\% |
| Electronic Device | 96.5 | 73.5 | 139.5 | 87.1 | 68.9 | -28.6\% |
| Device Businesses | 309.8 | 297.0 | 361.3 | 288.2 | 258.3 | -16.6\% |
| Subtotal | 638.6 | 630.3 | 699.9 | 625.4 | 579.2 | -9.3\% |
| Adjustments | -27.0 | -23.7 | -24.0 | -23.9 | -17.0 | - |
| Total | 611.5 | 606.6 | 675.8 | 601.5 | 562.1 | -8.1\% |

Left bar: Q1, FY2021
Right bar: Q1, FY2022

*Sales include inter-segment sales and transfers.

## (First Quarter) Operating Profit by Segment

|  | *Figures within parentheses indicate operating margin. |  |  |  | (Billions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2021 |  |  |  | FY2022 |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Y on Y |
| Smart Life | $\begin{array}{r} 12.6 \\ (11.4 \%) \end{array}$ | $\begin{array}{r} 11.8 \\ (10.5 \%) \end{array}$ | $\begin{array}{r} 11.6 \\ (10.9 \%) \end{array}$ | $\begin{array}{r} 12.1 \\ (10.6 \%) \end{array}$ | $\begin{array}{r} 7.1 \\ (6.4 \%) \end{array}$ | -43.5\% |
| 8K Ecosystem | $\begin{array}{r} 4.1 \\ (3.0 \%) \end{array}$ | $\begin{array}{r} 7.3 \\ (5.3 \%) \end{array}$ | $\begin{array}{r} 6.8 \\ (4.6 \%) \end{array}$ | $\begin{array}{r} 6.5 \\ (4.6 \%) \end{array}$ | $\begin{array}{r} 4.3 \\ (3.1 \%) \end{array}$ | +5.5\% |
| ICT | $\begin{array}{r} 2.1 \\ (2.7 \%) \end{array}$ | $\begin{array}{r} 0.9 \\ (1.2 \%) \end{array}$ | $\begin{array}{r} 2.1 \\ (2.7 \%) \end{array}$ | $\begin{array}{r} -1.2 \\ (-1.6 \%) \end{array}$ | $\begin{array}{r} -2.5 \\ (-3.7 \%) \end{array}$ | - |
| Brand Businesses | $\begin{array}{r} 18.9 \\ (5.8 \%) \\ \hline \end{array}$ | $\begin{array}{r} 20.2 \\ (6.1 \%) \\ \hline \end{array}$ | $\begin{array}{r} 20.7 \\ (6.1 \%) \\ \hline \end{array}$ | $\begin{array}{r} 17.4 \\ (5.2 \%) \\ \hline \end{array}$ | $\begin{array}{r} 8.9 \\ (2.8 \%) \\ \hline \end{array}$ | -52.6\% |
| Display Device | $\begin{array}{r} 3.3 \\ (1.6 \%) \end{array}$ | $\begin{array}{r} 5.9 \\ (2.7 \%) \end{array}$ | $\begin{array}{r} 5.6 \\ (2.5 \%) \end{array}$ | $\begin{array}{r} 5.3 \\ (2.7 \%) \end{array}$ | $\begin{array}{r} 0.6 \\ (0.3 \%) \end{array}$ | -80.6\% |
| Electronic Device | $\begin{array}{r} 1.0 \\ (1.1 \%) \\ \hline \end{array}$ | $\begin{array}{r} -0.7 \\ (-1.0 \%) \\ \hline \end{array}$ | $\begin{array}{r} 5.6 \\ (4.1 \%) \\ \hline \end{array}$ | $\begin{array}{r} 0.9 \\ (1.1 \%) \\ \hline \end{array}$ | $\begin{array}{r} 0.0 \\ (0.0 \%) \\ \hline \end{array}$ | -99.9\% |
| Device Businesses | $\begin{array}{r} 4.3 \\ (1.4 \%) \\ \hline \end{array}$ | $\begin{array}{r} 5.2 \\ (1.8 \%) \\ \hline \end{array}$ | $\begin{array}{r} 11.2 \\ (3.1 \%) \\ \hline \end{array}$ | $\begin{array}{r} 6.3 \\ (2.2 \%) \\ \hline \end{array}$ | $\begin{array}{r} 0.6 \\ (0.2 \%) \\ \hline \end{array}$ | -85.4\% |
| Subtotal | $\begin{array}{r} 23.3 \\ (3.7 \%) \end{array}$ | $\begin{array}{r} 25.5 \\ (4.0 \%) \\ \hline \end{array}$ | $\begin{array}{r} 31.9 \\ (4.6 \%) \end{array}$ | $\begin{array}{r} 23.7 \\ (3.8 \%) \\ \hline \end{array}$ | $\begin{array}{r} 9.6 \\ (1.7 \%) \end{array}$ | -58.8\% |
| Adjustments | -4.9 | -4.8 | -7.1 | -2.9 | -3.4 | - |
| Total | $\begin{array}{r} 18.3 \\ (3.0 \%) \end{array}$ | $\begin{array}{r} 20.6 \\ (3.4 \%) \end{array}$ | $\begin{array}{r} 24.8 \\ (3.7 \%) \end{array}$ | $\begin{array}{r} 20.8 \\ (3.5 \%) \end{array}$ | $\begin{array}{r} 6.1 \\ (1.1 \%) \end{array}$ | -66.7\% |

Left bar: Q1, FY2021
Right bar: Q1, FY2022

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## Smart Life



## 8K Ecosystem



## ICT

| (Billions of Yen) | FY2021 |  |  |  | FY2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Y on Y |
| Sales | 80.2 | 81.8 | 82.2 | 79.6 | 70.0 | -12.7\% |
| Operating | 2.1 | 0.9 | 2.1 | -1.2 | -2.5 | - |
| Profit | (2.7\%) | (1.2\%) | (2.7\%) | (-1.6\%) | (-3.7\%) |  |


Sales (Decrease)
(Dec.) Impact of parts bottlenecks in the mobile communications business
(Dec.) Decrease in sales of the PC business in Europe and the U.S., including educational PCs, which had experienced strong sales in the year-ago period due in part to COVID-19
(Dec.) Impact of the market slowdown in consumer PCs in Japan
(Incr.) Growth in corporate PCs in Canada, Australia, Asia and China

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## Device Businesses

## Display Device

| (Billions of Yen) | FY2021 |  |  |  | FY2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Y on Y |
| Sales | 213.3 | 223.4 | 221.8 | 201.0 | 189.4 | -11.2\% |
| Operating Profit | $\begin{array}{r} 3.3 \\ (1.6 \%) \end{array}$ | $\begin{array}{r} 5.9 \\ (2.7 \%) \end{array}$ | $\begin{array}{r} 5.6 \\ (2.5 \%) \end{array}$ | $\begin{array}{r} 5.3 \\ (2.7 \%) \end{array}$ | $\begin{array}{r} 0.6 \\ (0.3 \%) \end{array}$ | -80.6\% |
| $200$ |  | (Dec.) Impact of the lockdowns in China on production and customer demand <br> (Dec.) Decrease in panels for smartphones <br> (Incr.) Continued growth in panels for automotive and other applications |  |  |  |  |
| $\begin{array}{cc} 100 \\ 0 & \\ \\ & \\ \hline \text { Q1 Q2 Q3 Q4 } \\ \text { FY2020 } \end{array}$ | $\begin{array}{\|lll} \text { Q1 } & \text { Q2 Q3 } & \text { Q4 } \\ \text { FY2021 } \end{array}$ | Q1 <br> FY2022 |  |  |  |  |
|  |  |  | rofit (Decre <br> crease in sa p in panel p |  |  |  |

## Electronic Device



Non-Operating Income (Expenses) / Extraordinary Income (Losses)

|  | FY2021 |  |  |  | (Billions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | FY2 | 022 |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Difference ( Y on Y ) |
| Operating Profit | 18.3 | 20.6 | 24.8 | 20.8 | 6.1 | -12.2 |
| Non-operating Income (Expenses) | +7.2 | +4.5 | +8.8 | +9.5 | +11.3 | +4.1 |
| Interest expenses | -1.3 | -1.1 | -1.1 | -0.7 | -0.9 | +0.4 |
| Foreign exchange gains (losses) | +3.2 | +3.7 | +5.5 | +6.4 | +13.0 | +9.8 |
| Investment income (expenses) | +0.0 | +2.2 | +2.0 | +4.8 | +4.1 | +4.1 |
| Share of profit (loss) of entities accounted for using equity method | +4.3 | +2.3 | -1.3 | -1.7 | -5.1 | -9.4 |
| Ordinary Profit | 25.6 | 25.2 | 33.7 | 30.3 | 17.4 | -8.2 |
| Extraordinary Income (Losses) | +0.7 | +0.8 | -1.9 | -24.7 | +12.2 | +11.5 |
| Gain (loss) on sale of non-current assets | +0.1 | +0.4 | +2.3 | +2.2 | +0.9 | +0.8 |
| Gain (loss) on sale of businesses | - | - | +5.9 | -0.2 |  | - |
| Gain on receipt of donated non-current assets | +0.7 | +0.5 | - | +0.0 | - | -0.7 |
| Gain on step acquisitions | - | - | - | - | +12.4 | +12.4 |
| Impairment losses | - | - | -7.7 | -14.9 |  | - |
| Provision for loss on litigation | - | - | - | -11.7 | -1.4 | -1.4 |
| Settlement payments | - | - | -2.7 | - |  | - |
| Pretax Income | 26.3 | 26.0 | 31.8 | 5.5 | 29.6 | +3.3 |
| Income Taxes, etc. | -4.6 | -5.2 | -3.4 | -2.4 | -2.7 | +1.9 |
| Bottom-line Profit | 21.6 | 20.8 | 28.3 | 3.1 | 26.9 | +5.3 |
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## Consolidated Balance Sheets

- Cash and deposits as of the end of Q1 amounted to 248.6 billion yen, net assets amounted to 538.7 billion yen, and the equity ratio was $\mathbf{2 4 . 2} \%$

Exchange Rate, End of Period

| USD/JPY | 114.02 | 121.41 | 135.69 |
| :--- | :--- | :--- | :--- |
| Euro/JPY | 129.02 | 135.27 | 141.15 |



|  | FY2021 |  | FY2022 |
| :---: | :---: | :---: | :---: |
|  | End of Dec. | End of Mar. | End of Jun. |
| Cash and deposits | 243.3 | 287.3 | 248.6 |
| Notes and accounts receivable - trade, etc. | 553.5 | 487.1 | 463.6 |
| Inventories | 316.4 | 310.2 | 379.1 |
| Other current assets | 122.5 | 145.8 | 103.5 |
| Current Assets | 1,235.9 | 1,230.6 | 1,194.9 |
| Property, plant and Equipment | 434.3 | 418.2 | 560.2 |
| Intangible assets | 42.6 | 42.2 | 88.2 |
| Investments and other Assets | 255.2 | 265.1 | 318.2 |
| Non-current Assets | 732.3 | 725.6 | 966.6 |
| Total Assets | 1,968.2 | 1,956.2 | 2,161.6 |

(Billions of Yen)

## Inventory Trends

- Inventory was 379.1 billion yen, up 68.9 billion yen compared with March 31, 2022. Our ratio of inventory to monthly sales amounted to 2.02 months, up 0.53 months. This increase was mainly due to the consolidation of Sakai Display Products Corporation, the lockdowns in China, and the weaker yen, in addition considerations of the business environment, including supply chain disruptions.
-Sharp will strive to respond to changes in the business environment and manage inventory appropriately.



## Interest-Bearing Debt Trends

- Interest-bearing debt increased 95.3 billion yen compared with the end of March 2022 to 736.0 billion yen; our ratio of interest-bearing debt to monthly sales increased 0.85 months to 3.93 months
- Net interest-bearing debt* increased 134.1 billion yen to 487.4 billion yen
- Net D/E ratio was 0.9 times

(Billions of Yen)

|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | FY2021 | FY2022 |  |
|  | Fiscal Year | Fiscal Year Forecast | Y on Y |
| Net Sales | 2,495.5 | 2,700.0 | +8.2\% |
| Operating Profit (margin) | $\begin{array}{r} 84.7 \\ (3.4 \%) \end{array}$ | $\begin{array}{r} 65.0 \\ (2.4 \%) \end{array}$ | -23.3\% |
| Ordinary Profit (margin) | $\begin{gathered} 114.9 \\ (4.6 \%) \end{gathered}$ | $\begin{array}{r} \mathbf{6 3 . 0} \\ (2.3 \%) \end{array}$ | -45.2\% |
| Bottom-line Profit (margin) | $\begin{array}{r} 73.9 \\ (3.0 \%) \end{array}$ | $\begin{array}{r} 50.0 \\ (1.9 \%) \end{array}$ | -32.4\% |


| Avg. Exchange Rate |  |  |
| :---: | :---: | :---: |
| USD/JPY | 111.38 | 125.00 |
| Euro/JPY | 129.06 | 133.00 |

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## II. Supplementary Data

## Consolidated Financial Results

|  | (Billions of Yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  | FY2021 |  |  | FY2022 |
|  | First Half | Second Half | Fiscal Year | First Half | Second Half | Fiscal Year | Fiscal Year Forecast |
| Net Sales | 1,143.4 | 1,282.4 | 2,425.9 | 1,218.2 | 1,277.3 | 2,495.5 | 2,700.0 |
| Operating Profit | 29.6 | 53.4 | 83.1 | 39.0 | 45.6 | 84.7 | 65.0 |
| (margin) | (2.6\%) | (4.2\%) | (3.4\%) | (3.2\%) | (3.6\%) | (3.4\%) | (2.4\%) |
| Ordinary Profit | 29.8 | 33.2 | 63.1 | 50.8 | 64.0 | 114.9 | 63.0 |
| (margin) | (2.6\%) | (2.6\%) | (2.6\%) | (4.2\%) | (5.0\%) | (4.6\%) | (2.3\%) |
| Bottom-line Profit | 23.7 | 29.4 | 53.2 | 42.5 | 31.4 | 73.9 | 50.0 |
| (margin) | (2.1\%) | (2.3\%) | (2.2\%) | (3.5\%) | (2.5\%) | (3.0\%) | (1.9\%) |

## Consolidated Quarterly Financial Results

|  |  |  |  |  | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | FY2021 |  |  |  | FY2022 |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 |
| Net Sales | 514.4 | 628.9 | 673.4 | 609.0 | 611.5 | 606.6 | 675.8 | 601.5 | 562.1 |
| Operating Profit | 9.8 | 19.7 | 32.3 | 21.1 | 18.3 | 20.6 | 24.8 | 20.8 | 6.1 |
| (margin) | (1.9\%) | (3.1\%) | (4.8\%) | (3.5\%) | (3.0\%) | (3.4\%) | (3.7\%) | (3.5\%) | (1.1\%) |
| Ordinary Profit | 11.2 | 18.5 | 13.9 | 19.3 | 25.6 | 25.2 | 33.7 | 30.3 | 17.4 |
| (margin) | (2.2\%) | (3.0\%) | (2.1\%) | (3.2\%) | (4.2\%) | (4.2\%) | (5.0\%) | (5.0\%) | (3.1\%) |
| Bottom-line Profit | 8.1 | 15.5 | 17.3 | 12.1 | 21.6 | 20.8 | 28.3 | 3.1 | 26.9 |
| (margin) | (1.6\%) | (2.5\%) | (2.6\%) | (2.0\%) | (3.5\%) | (3.4\%) | (4.2\%) | (0.5\%) | (4.8\%) |

## Sales by Segment

|  | (Billions of Yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  | FY2021 |  |  |
|  | First Half | Second Half | Fiscal Year | First Half | Second Half | Fiscal Year |
| Smart Life | 212.0 | 243.4 | 455.5 | 223.9 | 222.2 | 446.1 |
| 8K Ecosystem | 227.9 | 265.0 | 493.0 | 276.0 | 291.5 | 567.6 |
| ICT | 162.5 | 180.9 | 343.4 | 162.1 | 161.9 | 324.0 |
| Brand Businesses | 602.6 | 689.4 | 1,292.0 | 662.1 | 675.7 | 1,337.8 |
| Display Device | 403.3 | 409.4 | 812.7 | 436.7 | 422.8 | 859.6 |
| Electronic Device | 194.2 | 234.3 | 428.5 | 170.0 | 226.7 | 396.8 |
| Device Businesses | 597.6 | 643.7 | 1,241.3 | 606.8 | 649.6 | 1,256.5 |
| Subtotal | 1,200.2 | 1,333.2 | 2,533.4 | 1,269.0 | 1,325.3 | 2,594.4 |
| Adjustments | -56.7 | -50.8 | -107.5 | -50.8 | -47.9 | -98.8 |
| Total | 1,143.4 | 1,282.4 | 2,425.9 | 1,218.2 | 1,277.3 | 2,495.5 |

*Sales include inter-segment sales and transfers.

## Operating Profit by Segment

|  | FY2020 |  |  | FY2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Half | Second Half | Fiscal Year | First Half | Second Half | Fiscal Year |
| Smart Life | 23.5 | 35.3 | 58.8 | 24.4 | 23.8 | 48.2 |
|  | (11.1\%) | (14.5\%) | (12.9\%) | (10.9\%) | (10.7\%) | (10.8\%) |
| 8K Ecosystem | 7.3 | 8.1 | 15.5 | 11.5 | 13.4 | 24.9 |
|  | (3.2\%) | (3.1\%) | (3.1\%) | (4.2\%) | (4.6\%) | (4.4\%) |
| ICT | 7.2 | 8.1 | 15.4 | 3.1 | 0.9 | 4.0 |
|  | (4.5\%) | (4.5\%) | (4.5\%) | (1.9\%) | (0.6\%) | (1.2\%) |
| Brand Businesses | 38.1 | 51.6 | 89.8 | 39.1 | 38.1 | 77.2 |
|  | (6.3\%) | (7.5\%) | (7.0\%) | (5.9\%) | (5.6\%) | (5.8\%) |
| Display Device | -3.5 | 5.3 | 1.8 | 9.3 | 11.0 | 20.3 |
|  | (-0.9\%) | (1.3\%) | (0.2\%) | (2.1\%) | (2.6\%) | (2.4\%) |
| Electronic Device | 4.7 | 7.9 | 12.6 | 0.3 | 6.6 | 6.9 |
|  | (2.4\%) | (3.4\%) | (3.0\%) | (0.2\%) | (2.9\%) | (1.8\%) |
| Device Businesses | 1.2 | 13.3 | 14.5 | 9.6 | 17.6 | 27.3 |
|  | (0.2\%) | (2.1\%) | (1.2\%) | (1.6\%) | (2.7\%) | (2.2\%) |
| Subtotal | 39.4 | 64.9 | 104.3 | 48.8 | 55.7 | 104.6 |
|  | (3.3\%) | (4.9\%) | (4.1\%) | (3.8\%) | (4.2\%) | (4.0\%) |
| Adjustments | -9.7 | -11.4 | -21.2 | -9.8 | -10.0 | -19.8 |
| Total | 29.6 | 53.4 | 83.1 | 39.0 | 45.6 | 84.7 |
|  | (2.6\%) | (4.2\%) | (3.4\%) | (3.2\%) | (3.6\%) | (3.4\%) |

## Quarterly Sales by Segment

(Billions of Yen)

|  | FY2020 |  |  |  | FY2021 |  |  |  | FY2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 |
| Smart Life | 95.3 | 116.7 | 117.6 | 125.7 | 111.0 | 112.9 | 107.3 | 114.9 | 110.9 |
| 8K Ecosystem | 100.5 | 127.4 | 127.4 | 137.6 | 137.5 | 138.5 | 148.9 | 142.6 | 139.8 |
| ICT | 84.5 | 77.9 | 83.1 | 97.7 | 80.2 | 81.8 | 82.2 | 79.6 | 70.0 |
| Brand Businesses | 280.4 | 322.1 | 328.2 | 361.2 | 328.7 | 333.3 | 338.5 | 337.2 | 320.8 |
| Display Device | 171.8 | 231.4 | 215.6 | 193.7 | 213.3 | 223.4 | 221.8 | 201.0 | 189.4 |
| Electronic Device | 86.6 | 107.5 | 157.1 | 77.2 | 96.5 | 73.5 | 139.5 | 87.1 | 68.9 |
| Device Businesses | 258.5 | 339.0 | 372.8 | 270.9 | 309.8 | 297.0 | 361.3 | 288.2 | 258.3 |
| Subtotal | 539.0 | 661.1 | 701.0 | 632.1 | 638.6 | 630.3 | 699.9 | 625.4 | 579.2 |
| Adjustments | -24.5 | -32.1 | -27.6 | -23.1 | -27.0 | -23.7 | -24.0 | -23.9 | -17.0 |
| Total | 514.4 | 628.9 | 673.4 | 609.0 | 611.5 | 606.6 | 675.8 | 601.5 | 562.1 |

*Sales include inter-segment sales and transfers.

## Quarterly Operating Profit by Segment

|  |  |  |  |  |  |  |  | (Bill | ns of Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | FY2021 |  |  |  | FY2022 |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 |
| Smart Life | 10.1 | 13.3 | 16.8 | 18.5 | 12.6 | 11.8 | 11.6 | 12.1 | 7.1 |
|  | (10.7\%) | (11.5\%) | (14.3\%) | (14.7\%) | (11.4\%) | (10.5\%) | (10.9\%) | (10.6\%) | (6.4\%) |
| 8K Ecosystem | 0.5 | 6.8 | 5.1 | 3.0 | 4.1 | 7.3 | 6.8 | 6.5 | 4.3 |
|  | (0.5\%) | (5.4\%) | (4.1\%) | (2.2\%) | (3.0\%) | (5.3\%) | (4.6\%) | (4.6\%) | (3.1\%) |
| ICT | 4.5 | 2.7 | 3.7 | 4.3 | 2.1 | 0.9 | 2.1 | -1.2 | -2.5 |
|  | (5.4\%) | (3.5\%) | (4.5\%) | (4.5\%) | (2.7\%) | (1.2\%) | (2.7\%) | (-1.6\%) | (-3.7\%) |
| Brand Businesses | 15.2 | 22.9 | 25.7 | 25.8 | 18.9 | 20.2 | 20.7 | 17.4 | 8.9 |
|  | (5.4\%) | (7.1\%) | (7.8\%) | (7.2\%) | (5.8\%) | (6.1\%) | (6.1\%) | (5.2\%) | (2.8\%) |
| Display Device | -3.0 | -0.4 | 2.2 | 3.1 | 3.3 | 5.9 | 5.6 | 5.3 | 0.6 |
|  | (-1.8\%) | (-0.2\%) | (1.1\%) | (1.6\%) | (1.6\%) | (2.7\%) | (2.5\%) | (2.7\%) | (0.3\%) |
| Electronic Device | 1.4 | 3.2 | 9.7 | -1.8 | 1.0 | -0.7 | 5.6 | 0.9 | 0.0 |
|  | (1.7\%) | (3.1\%) | (6.2\%) | (-2.3\%) | (1.1\%) | (-1.0\%) | (4.1\%) | (1.1\%) | (0.0\%) |
| Device Businesses | -1.5 | 2.8 | 12.0 | 1.2 | 4.3 | 5.2 | 11.2 | 6.3 | 0.6 |
|  | (-0.6\%) | (0.8\%) | (3.2\%) | (0.5\%) | (1.4\%) | (1.8\%) | (3.1\%) | (2.2\%) | (0.2\%) |
| Subtotal | 13.6 | 25.7 | 37.7 | 27.1 | 23.3 | 25.5 | 31.9 | 23.7 | 9.6 |
|  | (2.5\%) | (3.9\%) | (5.4\%) | (4.3\%) | (3.7\%) | (4.0\%) | (4.6\%) | (3.8\%) | (1.7\%) |
| Adjustments | -3.8 | -5.9 | -5.4 | -6.0 | -4.9 | -4.8 | -7.1 | -2.9 | -3.4 |
| Total | 9.8 | 19.7 | 32.3 | 21.1 | 18.3 | 20.6 | 24.8 | 20.8 | 6.1 |
|  | (1.9\%) | (3.1\%) | (4.8\%) | (3.5\%) | (3.0\%) | (3.4\%) | (3.7\%) | (3.5\%) | (1.1\%) |

[^0]
## Capital Investment / Depreciation and Amortization

|  | (Billions of Yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  | FY2021 |  |  | FY2022 |
|  | First Half | Second Half Fiscal Year |  | First Half | Second Half | Fiscal Year | Fiscal Year Forecast |
| Capital Investment | 21.8 | 69.6 | 91.5 | 30.4 | 21.2 | 51.7 | 85.0 |
| Displays | 6.4 | 56.6 | 63.1 | 10.4 | 6.1 | 16.5 | 41.0 |
| Depreciation and Amortization | 29.6 | 33.9 | 63.5 | 31.2 | 34.7 | 65.9 | 80.0 |
| R\&D Expenditures | 43.0 | 43.7 | 86.7 | 39.9 | 46.3 | 86.2 | 95.0 |
| Avg. Exchange Rate |  |  |  |  |  |  | (Yen) |
|  | FY2020 |  |  | FY2021 |  |  | FY2022 |
|  | First Half | Second Half | Fiscal Year | First Half | Second Half | Fiscal Year | Fiscal Year Forecast |
| US Dollar | 105.92 | 104.20 | 105.06 | 108.80 | 113.96 | 111.38 | 125.00 |
| Euro | 119.79 | 124.61 | 122.20 | 129.39 | 128.73 | 129.06 | 133.00 |

## Quarterly Capital Investment and Depreciation, etc.

|  |  |  |  |  |  |  |  | (Billio | ns of Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | FY2021 |  |  |  | FY2022 <br> Q1 |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |  |
| Capital Investment | 10.1 | 11.6 | 60.7 | 8.9 | 13.4 | 17.0 | 11.0 | 10.2 | 5.0 |
| Displays | 4.4 | 2.0 | 51.9 | 4.7 | 7.4 | 3.0 | 2.4 | 3.6 | 0.9 |
| Depreciation and Amortization | 15.2 | 14.4 | 16.4 | 17.4 | 15.3 | 15.9 | 16.8 | 17.9 | 15.6 |
| R\&D Expenditures | 20.3 | 22.6 | 21.9 | 21.7 | 19.6 | 20.3 | 19.2 | 27.0 | 18.7 |
| Avg. Exchange Rate |  |  |  |  |  |  |  |  | (Yen) |
|  | FY2020 |  |  |  | FY2021 |  |  |  | FY2022 |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 |
| US Dollar | 106.62 | 105.22 | 103.51 | 104.90 | 108.49 | 109.11 | 112.71 | 115.21 | 128.57 |
| Euro | 116.97 | 122.61 | 123.03 | 126.18 | 130.45 | 128.33 | 128.57 | 128.90 | 136.60 |

## Forward-Looking Statements

This presentation contains certain statements about the future plans, strategies, and performance of Sharp Corporation and its consolidated subsidiaries ("the Company" or "Sharp"). Statements not based on historical or present facts are assumptions and estimates based on information available at the time. Future plans, strategies, and performance are subject to known and unknown risks, uncertainties, and other factors. Actual performance, business activities, and financial position may differ materially from the assumptions and estimates provided herein due to risks, uncertainties, and other factors. Sharp is under no obligation to update these forward-looking statements in light of new information, future events, or other factors. Risks, uncertainties, and other matters that could affect actual results include, but are not limited to, to the following factors:
(1) The economic conditions in which Sharp operates
(2) Sudden, rapid fluctuations in demand for Sharp products and services, as well as intensified price competition
(3) Exchange rate fluctuations (particularly between the yen and the U.S. dollar, the euro, and other currencies)
(4) Regulations, including trade restrictions with other countries
(5) The progress of collaborations and alliances with other companies
(6) Litigation and other legal proceedings against Sharp
(7) Rapid technological changes in products and services, etc.

[^1]
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[^0]:    *Figures within parentheses indicate operating margin.

[^1]:    *Amounts less than 100 million yen shown in this presentation material have been rounded down.
    *Year-on-year change has been calculated based on 100 million yen units. Percentage change has been calculated based on actual figures.
    *Bottom-line profit: Profit attributable to owners of parent
    *Segment Name Abbreviations:
    Smart Life: SL 8K Ecosystem: 8K ICT: ICT Display Device: DD Electronic Device: ED

